

Air Conditioning

Why it shouldn't be the last thing
you think about for your home



Install **air conditioning** while your home is being built and save yourself money and hassle

If you're like most new home buyers, you're building your home because it offers you comfort and value for money. And you've probably got a good idea of how you want it to look as well as the features you're after.

But one part you may not have planned is your air conditioning. The fact is though, if you're thinking about having ducted air conditioning in your home – to stay warm in winter and cool in summer – the best way to save money and hassle is to do it while your home is being built.

Why it pays to plan your **air conditioning** now

Firstly, there are some homes that just cannot have ducted air conditioning installed after they are built.

In a 2 storey home there are spaces that can only be reached prior to building. What that means to you is that if you leave it too late before installing a system, no matter what, you will not be able to have some rooms ducted with air conditioning. Extremely frustrating.

Secondly, you'll pay more later on.

Because ducting has to go up into your roof and ceilings, if your home is already built and plastered, the extra cost of installing an air conditioning system (after removing, cutting and replacing different sections of ceiling and wall) will add to your overall cost. That's what makes installing it now a very wise choice. You'll save money ... and hassle.



Save **ENERGY** and **MONEY** - have your air conditioning planned specifically for your home.

Here's something you may not know: **Most 2-storey homes DON'T need the level of air conditioning they purchase.** Here's what we mean...

You can actually reduce the size of the system you buy, and still gain all the benefits of a full system.

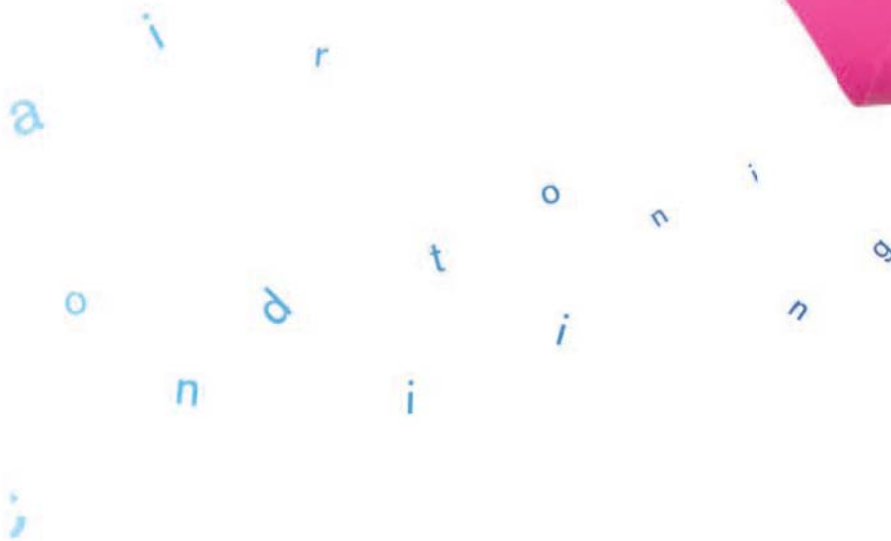
The fact is most new homes come wrapped in ceiling insulation. 'Good' you say, but what does that mean for me?

It means that during summer, downstairs remains relatively cool while upstairs retains the excess heat. Believe it or not, it's exactly the same in winter - the upper level is always the warmest no matter what season (it's the old "hot air rises" principle in action).

The good news is this: This actually works to your advantage. We can install what's called a **Day/Night System**. It's a quality system, but it only pumps air to **one level** at a time - never two (which is what most systems do). Saving you money on running costs.

How does it work? In summer you simply pump cool air to the **top** level, which descends to the **bottom** level. And in winter you pump warm air to the bottom level, which rises to the top.

The bottom line is... together with adequate window coverings, a Day/Night System heats or cools your home very effectively - without the initial cost of a full system, and without the expensive everyday running costs too.





Why it's critical that you get a system properly suited to your home... Some people run up thousands of extra dollars each year through not planning properly. Why? Because the system they chose does not suit the size of their home or their needs.

For instance, you can buy a smaller system thinking it won't cost you as much to run, but the fact is that it will have to work harder just to do a satisfactory job... and while it **WILL NOT** be capable of giving you the comfort you want in extreme temperatures... it **WILL** burn up more energy in the process.

Or, if you buy an oversized system for your home, apart from costing you more to buy and run, it may be less effective. The reason is that because it works so rapidly, it will thermostatically switch off more regularly – resulting in more wear and tear than if the system runs steadily for longer periods of time.

So it's vitally important that your air conditioning system is designed around **YOUR** home to make it both affordable and effective.





Call now for an obligation-free evaluation of your home

By now we hope you realise how important it is to plan your air conditioning properly. To get the best performance, your system has to be designed for your needs... or you stand to pay the price.

Call now and we'll show you exactly how you can enjoy a system in your home that...

- Saves money every time you use it through having the right size unit for your home, quality ducting, reliable service and intelligent planning
- Saves you the hassle and cost of having it done after you've built.